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Central cities and housing supply: Growth and decline in US cities

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Abstract

Many older American cities lost population during the last three decades of the twentieth century, but while cities such as Boston or New York saw numbers of dwelling units remain stable or even increase, others such as Buffalo, St. Louis, Cleveland, Detroit, and Pittsburgh lost large fractions of their dwelling units. This study decomposes decadal population changes from 1970 through 2000 for 351 US cities into household size, housing unit, and occupancy rate effects and finds substantial stock declines (as high as 50%) in many cities. It then develops a supply and demand model to model central city housing unit supply elasticities, with special emphasis on “kinked supply”—inelastic in the negative direction and elastic in the positive directions. Supply elasticities for housing unit *decreases* were between +0.03 and +0.13. For housing unit *increases* the elasticities were between +1.05 and +1.08.

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In this first decade of the 21st century residents of American cities may drive past blocks, if not miles, of empty lots or demolished dwellings that once contributed to high densities. Cities such as Buffalo, St. Louis, Cleveland, Detroit, and Pittsburgh lost at least half of their populations between 1950 and 2000. Urban analysts have concentrated on demand factors to explain decentralization, but housing supply has had a major impact on this depopulation.

This article begins by separating decadal changes in central city population into household size, housing unit, and occupancy rate effects. It shows how population size

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29 and number of dwelling units may not move together and that central city population
30 decreases in the 1970s had different root causes than those in the 1990s. It then looks more
31 closely at the supply of dwelling units by deriving and estimating a simple supply and de-
32 mand model to be estimated with the *State of the Cities* database.¹ The model pays particular
33 attention to “kinked supplies,” asymmetric supply responses in the negative and positive
34 directions.

35 1. Urban structure and housing supply

36 Since 1970, population decreases for many US central cities have far exceeded popula-
37 tion changes in the surrounding metropolitan areas, and urban analysts have often used
38 central city population as a measure of the health of the city, on the premise that desirable
39 places will attract additional residents (see for example, Chernick and Reschovsky, 2005).
40 Urban analysts have most often linked central city depopulation to the “traditional” or to
41 the “flight from blight” models (Mieszkowski and Mills, 1993). In the traditional model,
42 growing populations, higher incomes, and generally cheaper transportation lead to in-
43 creased land or housing demand by urban residents, taking them greater distances from
44 places where they work or shop. With flight from blight, residents or employers (Persky
45 and Wiewel, 2000) seek more land, but also flee perceived or real problems in central cities
46 related to crime, race-related issues, or public service quality.

47 Housing capital stock has generally served a passive role in urban analytical models. Most
48 central place models refer to land use and land rents, with capital stocks adjusting to the dif-
49 fering rents. Early density models implied malleable capital stock, allowing population den-
50 sity to adjust over the long run (see for example Brueckner, 1987). Harrison and Kain (1974),
51 in contrast, derive a population density model that assumes buildings last forever.

52 The differences between malleable and indestructible capital are important. Malleable
53 capital implies relatively complete adjustment to changes in values or rents. However,
54 housing units represent durable long-lived capital, which is generally configured as it
55 was built, and may easily last 50–100 years or more. Glaeser and Gyourko (2005) argue
56 that urban housing supply is asymmetric, leading to kinked supply. GG expect highly elas-
57 tic responses to positive shocks, because additional units can be built if desired, but they
58 expect inelastic responses to negative shocks because existing homes are durable, that is,
59 “once it’s built, it’s built.” A positive demand shock would generate more units and people
60 in a central city, but only a modest housing price increase. A negative demand shock, in
61 contrast, would cause housing price to fall, but induce little change in housing stock or
62 population. GG do not estimate supply elasticities for this kinked supply function, but
63 their model suggests elasticities close to 0 in the negative direction, but considerably larger
64 in the positive direction.

65 The housing supply literature provides a variety of estimates. Green and Malpezzi
66 (2003, p. 6) describe a US construction industry with a large number of very small produc-
67 ers, implying close to constant returns to scale for new units. Using such a theoretical
68 framework, Muth (1968) estimates one of the earliest supply elasticities at approximately
69 +14. In a survey DiPasquale (1999) concludes that: (1) new supply appears to be price
70 elastic, with estimates between +3.0 and positive infinity; (2) higher income households

¹ This database is accessible at <http://socds.huduser.org/>, accessed (most recently) April 22, 2004.

71 appear more likely to improve their homes than to do nothing, but they are more likely to
72 move than to improve their current units; (3) repair and renovation expenditures are
73 inelastic with result to income and price. Green and Malpezzi (2003) also provide an
74 updated review of the relevant literature subsequent to DePasquale’s survey.

75 Mayer and Somerville (MS) examine price elasticities for new construction using quar-
76 terly panel data. Their estimates from national data (Mayer and Somerville, 2000b) relate
77 a 10% rise in real prices to a 0.8% increase in the housing stock, which is accomplished by a
78 temporary 60% increase in the annual number of starts, spread over four quarters. With
79 local area supply functions (Mayer and Somerville, 2000a) they find that the aggregated
80 national data may slightly overestimate price elasticity of new construction and underes-
81 timate the time required to respond to price shocks.

82 The literature thus suggests supply price elasticities that vary somewhere between zero
83 and infinity! The analysis proposed here links density and population declines through the
84 longevity of housing. After units are built, population adjusts due to changes in housing
85 stock or changes in household size. Supply functions for occupied units are identified
86 through a supply–demand model in which units may enter the housing supply through
87 construction, or leave the occupied housing supply through vacancy, abandonment, or
88 demolition.

89 The model estimates decadal changes in numbers of central city housing stocks for the
90 1970s, 1980s, and 1990s. With symmetric supply price elasticity, estimates vary from about
91 +0.60 to almost +1.00. However, if parameter values are allowed to differ with the direc-
92 tion of the change (if kinks are permitted), elasticities for contracting cities are small, be-
93 tween +0.03 and +0.13. Supply elasticities are significantly larger, between +1.05 and
94 +1.08, for expanding cities.

95 2. Demographic changes and housing supplies in the 1970s, 1980s, and 1990s

96 Central city population and housing supply are linked, but they are not identical and
97 they do not always move together. Patterns of household formation and household size
98 changed substantially in the last third of the twentieth century, and particularly in the
99 1970s. This section uses Census data to measure changes in (occupied) housing units,
100 showing: (1) that populations often fell even though numbers of dwelling units either
101 stayed constant or rose; and (2) that even with long-lived housing capital, numbers of
102 dwelling units declined in many central cities between 1970 and 2000, and often
103 substantially.

104 The linkage between population and supply begins by decomposing population changes
105 P into changes in numbers of dwelling units U , occupancy rates O , and number of people
106 per occupied dwelling unit, S . For dates t and $t + 1$ (referring here to 10 year intervals):

$$108 \quad P_t = U_t O_t S_t, \tag{1}$$

$$109 \quad P_{t+1} = U_{t+1} O_{t+1} S_{t+1}. \tag{1'}$$

112 For decadal data, with “bars” indicating mean values,

$$\begin{aligned} \Delta \text{Population} &= P_{t+1} - P_t = U_{t+1} O_{t+1} S_{t+1} - U_t O_t S_t \\ &= \overline{UO}(S_{t+1} - S_t) + \overline{SO}(U_{t+1} - U_t) + \overline{US}(O_{t+1} - O_t). \end{aligned} \tag{2}$$

[Absolute Size Effect] [Absolute Housing Effect] [Absolute Occupancy Effect]

115 One can also express (2) in percentage terms such that:

116

$$\begin{aligned}
 \text{Pct. } \Delta \text{ in population} &= \frac{P_{t+1} - P_t}{\bar{P}} \\
 &= \frac{S_{t+1} - S_t}{\bar{S}} + \frac{U_{t+1} - U_t}{\bar{N}} + \frac{O_{t+1} - O_t}{\bar{O}}, \text{ or} \\
 &\quad \text{[Relative Size Effect] [Relative Housing Effect] [Relative Occupancy Effect]
 \end{aligned}$$

118

$$\hat{P} = \hat{S} + \hat{U} + \hat{O}, \tag{2'}$$

119 with “hats” referring to percentage changes, or relative size, housing and occupancy ef-
 120 fects, respectively. For decades, percentage changes are calculated at interval means; for
 121 example, $\hat{P} = \frac{P_t - P_{t-1}}{(P_t + P_{t-1})/2}$, following Goodman and Thibodeau (1998).

122 These formulations provide several insights.

- 123 (A) For central cities with built up housing, relatively little vacant land, and most often,
 124 the inability to annex adjoining areas, population changes may stem from changes
 125 in household size even with little change in the number of units.² This process was a
 126 major determinant of central city population declines of the 1970s, when the aver-
 127 age number of persons per household across the United States fell from 3.14 to
 128 2.75, or by 12.1%.³
- 129 (B) If numbers of households increase, holding population constant, more dwelling
 130 units will be required, but it may be difficult to provide them in built up areas.
 131 For example, a 1000 square foot unit with one bathroom and one kitchen for a cou-
 132 ple cannot be split costlessly into two 500 square foot units (*each* with a bathroom
 133 and a kitchen) for two singles; a new unit may be necessary. Alternatively, in many
 134 older cities, small units with one bath may no longer be desirable, and the cities
 135 might benefit from combining small units, also a costly alternative. The 1970s sub-
 136 stantial declines in household size often led to central city population declines,
 137 because they were not offset either by increases in numbers of units or in occupancy
 138 rates.⁴
- 139 (C) With population declines, central city housing, generally older and possibly more
 140 depreciated than suburban housing, may fall in quality such that the lower mar-
 141 ket-clearing rents reduce its viability as an investment. The distinction between
 142 occupancy rate and total number of units allows analysts to distinguish between

² An initial goal of this analysis was to look at central cities’ abilities to annex, and the resulting impact on population change and housing supply. Most changes in central city boundaries occurred prior to the 1970s; central city-suburb boundaries were quite stable between 1970 and 2000.

³ This compared to declines of -5.7% in the 1960s, -4.7% in the 1980s, and -1.4% in the 1990s. Sweet (1984) lists six reasons for the 1970s’ unprecedented decline: (1) young people increasingly delayed marriage; (2) rates of separation and divorce increased; (3) remarriage rates began to stabilize and decline after a period of increase; (4) mortality of the elderly declined; (5) persons of all ages and marital statuses continued their increased propensities to form their own households rather than to share the households of others; and (6) large baby boom cohorts replaced the very small Depression cohorts so that in 1980 there were 39% more 20-34-year-olds than in 1970.

⁴ Demographers such as Sweet (1984) have analyzed household size for the nation as a whole, but only Berry (1980) addressed impacts of household size on central cities, and his work was largely descriptive.

143 vacant/abandoned (but potentially available) units, and those that have been torn
144 down. Both represent reductions in market-clearing housing supply.⁵

145
146 This study examines 351 cities from the *State of the Cities* database of the United States
147 Department of Housing and Urban Development for 1970, 1980, 1990, and 2000. In some
148 areas two or more central cities defined by population and commuting patterns can be
149 identified (e.g., the Detroit MSA has Detroit, Dearborn, and Pontiac). In almost all cases
150 (excepting Minneapolis-St. Paul and Kansas City, Kansas and Missouri), the “major”
151 central city was used, with the other central city included in metropolitan area computa-
152 tions (but *not* included as suburbs).

153 Tables 1A–C explore the Eq. (2') effects for 1970s 20 largest central cities over the sub-
154 sequent three decades. The 1970s mean population change for these cities was -3.9% and
155 mean household size change was -12.1% , indicating that even with constant housing sup-
156 plies, population would have fallen by over 8%. Boston's double-digit population decline
157 (-13.0%), for example, stemmed *entirely* from decreased household size (-13.4%). More-
158 over, housing supplies did not always move in the same directions as populations. Milwau-
159 kee and Chicago, 90 miles apart, both experienced population losses of between 11 and
160 12%. Occupied units in Milwaukee increased by slightly more than 2% whereas Chicago
161 decreased by almost 4%. Of the 20 largest cities, six experienced declines in units and 8
162 experienced declines in occupied units.⁶

163 In the 1980s (Table 1B), mean population change for the 20 cities was $+1.1\%$, and the
164 household size effect eased substantially with a mean decrease of -1.9% . Nonetheless, sev-
165 en cities experienced declines in units and 10 experienced declines in occupied units. The
166 1990s were similar (Table 1C), with eight cities experiencing declines in total units and sev-
167 en experiencing declines in occupied units. Although household size declines were major
168 contributors to central city population declines in the 1970s, they had much smaller im-
169 pacts in the 1980s and 1990s.

170 In sum, Table 1 reveals that population declines in the 1970s were most often driven by
171 reductions in household size, and these population declines occurred even though supplies
172 of units were increasing. The household size decreases had much smaller impacts in the
173 1980s and 1990s. There were also substantial supply *decreases* in many cities over the three
174 decades. Six of the 20 largest cities experienced declines in occupied housing units in *each*
175 of the three decades, led by Detroit (a three-decade decline of -34.3%) and St. Louis
176 (-33.8%). Of the 351 cities, 63 had three-decade declines in occupied units; East St. Louis
177 Illinois had the largest percentage loss, -52.2% .

178 What happened to these units? Economic theory suggests that the marginal process of
179 depreciation ultimately leads to the discrete events of abandonment and/or demolition
180 (Bender, 1979). Ingram and Kain (1973) identify two causes for units to be withdrawn
181 from the market when their value falls toward zero. First, the amount of physical capital
182 embodied in the structure may approach zero, which Ingram and Kain term “scrapping,”
183 a supply side adjustment. Second, some structures may still embody physical capital, but
184 they are withdrawn when the value of that capital approaches 0, a demand side adjust-
185 ment. Changes in decadal housing stocks represent net adjustments, initial stock less num-

⁶ Occupied units will be used to measure supply in regression analyses. Parallel analyses (available on request) were conducted with total, rather than occupied, units, with virtually identical results. Correlation of the two measures was $+0.99$, 0.97 , and 0.98 for the three decades respectively.

Table 1

Decomposition of central city population changes by decade—20 largest cities (1970)

		1970 Population	% Δ Population	% Δ HH size	% Δ Occupancy rate	% Δ units	% Δ Occupied units
(A) 1970–1980							
New York	NY	7,894,851	–11.00	–9.29	–2.55	0.83	–1.72
Chicago	IL	3,362,825	–11.24	–7.37	–1.12	–2.76	–3.88
Los Angeles	CA	2,816,111	5.21	–4.76	0.11	9.86	9.97
Philadelphia	PA	1,948,609	–14.32	–10.79	–5.30	1.75	–3.54
Detroit	MI	1,511,336	–22.69	–8.96	–2.26	–11.55	–13.81
Houston	TX	1,232,407	25.66	–16.89	–3.43	45.36	41.92
Baltimore	MD	905,759	–14.06	–11.41	–1.80	–0.86	–2.66
Dallas	TX	844,189	6.85	–16.52	–1.82	25.10	23.28
Washington	DC	756,510	–16.94	–13.32	–3.09	–0.55	–3.64
Cleveland	OH	751,046	–26.75	–13.97	–3.10	–9.82	–12.91
Indianapolis	IN	744,570	–6.06	–15.85	–1.70	11.51	9.81
Milwaukee	WI	717,124	–11.96	–13.97	–0.99	3.01	2.02
San Francisco	CA	715,674	–5.26	–6.54	–0.61	1.88	1.27
San Diego	CA	696,566	22.77	–11.82	–0.21	34.56	34.35
San Antonio	TX	654,289	18.27	–12.25	–0.56	30.90	30.34
Boston	MA	641,053	–12.97	–13.35	–3.38	3.77	0.38
Memphis	TN	623,755	3.56	–15.69	–1.78	20.98	19.21
St. Louis	MO	622,236	–31.46	–12.63	–2.48	–16.56	–19.04
New Orleans	LA	593,471	–6.25	–13.81	–0.76	8.33	7.58
Phoenix	AZ	581,600	30.35	–11.94	–3.03	44.80	41.77
(B) 1980–1990							
New York	NY		3.49	2.39	–0.14	1.24	1.10
Chicago	IL		–7.65	–1.21	–2.70	–3.74	–6.44
Los Angeles	CA		16.07	9.11	–1.80	8.78	6.98
Philadelphia	PA		–6.27	–3.54	–1.09	–1.64	–2.73
Detroit	MI		–15.72	–1.01	–0.79	–13.93	–14.72
Houston	TX		2.20	–0.12	–4.32	6.64	2.32
Baltimore	MD		–6.67	–4.90	–2.10	0.33	–1.77
Dallas	TX		10.76	–1.65	–5.01	17.39	12.38
Washington	DC		–5.05	–3.65	–1.31	–0.09	–1.40
Cleveland	OH		–12.64	–3.79	–2.25	–6.61	–8.86
Indianapolis	IN		4.26	–7.28	–0.45	11.98	11.53
Milwaukee	WI		–1.29	–0.76	–0.70	0.17	–0.53
San Francisco	CA		6.41	4.22	–1.13	3.32	2.19
San Diego	CA		23.67	0.28	0.75	22.65	23.40
San Antonio	TX		17.43	–5.77	–3.91	26.99	23.08
Boston	MA		1.99	–2.49	0.94	3.54	4.48
Memphis	TN		–5.73	–5.45	–1.87	1.59	–0.28
St. Louis	MO		–13.27	–5.64	–4.02	–3.63	–7.65
New Orleans	LA		–11.49	–2.27	–8.34	–0.89	–9.22
Phoenix	AZ		21.85	–4.22	–4.83	30.75	25.91
(C) 1990–2000							
New York	NY		8.95	2.03	0.61	6.31	6.92
Chicago	IL		3.95	0.43	1.99	1.53	3.52
Los Angeles	CA		5.83	1.18	2.02	2.64	4.65
Philadelphia	PA		–4.38	–2.21	–0.09	–2.09	–2.18
Detroit	MI		–7.75	2.85	–1.57	–9.02	–10.60
Houston	TX		18.03	2.90	8.06	7.11	15.17
Baltimore	MD		–12.23	–5.33	–5.45	–1.47	–6.92

(continued on next page)

Table 1 (continued)

	1970	% Δ	% Δ	% Δ	% Δ	% Δ
	Population	Population	HH size	Occupancy rate	units	Occupied units
Dallas TX		16.55	4.91	7.86	3.81	11.67
Washington DC		-5.91	-5.39	0.93	-1.45	-0.52
Cleveland OH		-5.53	-0.84	-0.58	-4.11	-4.69
Indianapolis IN		6.68	-2.53	-0.34	9.54	9.20
Milwaukee WI		-5.08	-1.55	-1.49	-2.05	-3.53
San Francisco CA		7.03	-0.56	2.88	4.72	7.59
San Diego CA		9.67	-0.74	2.41	8.01	10.41
San Antonio TX		20.06	-1.46	4.77	16.78	21.55
Boston MA		2.55	-2.17	4.60	0.13	4.73
Memphis TN		6.31	-2.39	0.02	8.68	8.70
St. Louis MO		-13.02	-1.58	-1.24	-10.21	-11.45
New Orleans LA		-2.50	-2.51	5.24	-5.23	0.01
Phoenix AZ		29.30	6.46	7.15	15.87	23.02

Source: State of the Cities Database, accessible at <http://socds.huduser.org/>, accessed (most recently) April 22, 2004.

186 ber of units leaving, plus number of units entering or reentering. In cities with zero net
187 change, new or renovated units offset those units that have left the market.

188 Much of the literature has found overall annual dwelling depreciation rates between 1
189 and 2% (Gravelle, 1999). These estimates are typically: (1) net of maintenance expendi-
190 tures; and (2) uncorrected for selection bias because units that depreciate fastest drop
191 out of the stock first (Hulten and Wykoff, 1980). Murray et al. (1991) and Neels and Ry-
192 dell (1981) estimated annual depreciation rates between 6 and 8% for rental housing using
193 Experimental Housing Allowance Program data from the 1970s. Malpezzi et al. (2001)
194 correct published depreciation estimates, based on a study by Winfrey (1935) and the anal-
195 yses of Hulten and Wykoff. Malpezzi, Shilling, and Yang calculate an average adjustment
196 factor across property types of 2.4, implying that correcting for sample selection would
197 more than double the rate of net depreciation.

198 Applying these factors to Gravelle's survey findings suggests gross annual depreciation
199 rates of roughly 2.5–5%. Compounded annually, a 2.5% depreciation rate yields a 22.3%
200 decline per decade. The rate of stock decline is related to the initial value of the stock, the
201 age of the stock, and the amount of new construction.⁷ One can conclude that many cen-
202 tral cities have seen very little new construction or remodeling to buffer the gross depreci-
203 ation of the stock over the last three decades of the twentieth century.

204 3. A supply and demand model

205 This section seeks to model the decadal changes in dwelling units discussed in Table 1
206 which showed that central city housing supply (measured in occupied units) has adjusted

⁷ McDonald (1979, Chapter 8) emphasizes demolition costs, so that demolition with replacement will most likely occur at locations where housing demand increases. This would explain "tear-downs and rebuilds" in desirable parts of many cities. He puzzles however over the "long lags observed in some inner city areas between building abandonment, demolition, and replacement," when speculation leaves land vacant for long periods, and what causes the speculation.

207 substantially in both positive and negative directions throughout the United States. A simple
208 correlation over the 351 cities of the three-decade rates of change in occupied units and
209 real median house values is +0.35, suggesting that the changes in central city housing supply
210 can be explained in a supply and demand context.

211 Whereas most “open city” central place models (e.g., Brueckner, 1987) implicitly assume
212 that all land or dwelling units that are demanded will be supplied, it seems appropriate
213 here to address the issue that the units that are supplied will be demanded. The open
214 city analyses suggest that people migrate among areas, with the resulting land value and
215 wage adjustments equalizing utility. My analysis of the changes in numbers of units uses
216 a structural model of supply of housing stock and demand for housing services, where a
217 unit of stock provides a unit of services. The model implies migration among metropolitan
218 areas, with residents and investors choosing a metropolitan area, and then purchasing or
219 investing in either central city or suburban locations.

220 I adapt a model following Mills and Hamilton (1994) in which demand for housing
221 units Q^D is related to the housing services rental price R , income per capita Y , and metro-
222 politan population N . Supply of housing units Q^S is related to the value of housing stock V
223 and other supply shifters G^k , including factor costs, climate, or degree of labor market
224 unionization, which would usually be characterized with city-, state-, and/or regional binary
225 variables.⁸ The use of both R and V does not indicate a tenure choice model, but rather
226 a model in which units could either be owned or rented. Quantity supplied equals quantity
227 demanded in Eq. (5) and in long run equilibrium (6), market rents and house values are
228 related by user cost ρ , which includes the effects of foregone interest, property taxes,
229 and expected capital gains. In equation form:

230
232 Demand for Housing Units: $\ln Q_t^D = \alpha \ln Y_t + \beta \ln R_t + \delta \ln N_t + \varepsilon_t^D$, (3)

233
236 Supply of Housing Units: $\ln Q_t^S = \gamma \ln V_t + \sum_k \eta_k G_t^k + \varepsilon_t^S$, (4)

237
238 Product Market Equilibrium: $\ln Q_t^S = \ln Q_t^D$, (5)

240
244 Capital Market Equilibrium: $\ln R_t = \ln V_t + \ln \rho_t$. (6)

245 Price elasticity β is expected to be negative with the other behavioral elasticities positive.
246 The signs of shifters η_k are indeterminate.⁹

247 The model is well suited for examining long-term changes in housing values, rents,
248 and prices. The short term may feature substantial adjustment costs, but Table 1 indicates
249 substantial quantity responsiveness over ten year intervals.¹⁰ Solving for Q and V
250 yields:

252
$$\ln V_t = \frac{\alpha}{\gamma - \beta} \ln Y_t + \frac{\beta}{\gamma - \beta} \ln \rho_t + \frac{\delta}{\gamma - \beta} \ln N_t - \sum_k \frac{\eta_k}{\gamma - \beta} G_t^k, \text{ or} \quad (7)$$

⁸ Malpezzi (1996), for example, has developed indices of regulatory stringency, but they are available for only a subset of the 351 cities studied, and not for all three decades.

⁹ Malpezzi and Maclennan (2001) develop a model that leads to similar reduced form parameters.

¹⁰ The literature is not consistent here. Topel and Rosen (1988) and Mayer and Somerville (2000b) find that long and short run investment supply converge in about a year, which seems unusually fast. DiPasquale and Wheaton (1994) estimate an adjustment rate of 2%, implying 35 years to reach a new equilibrium. DiPasquale (1999) characterizes this adjustment rate as “too slow.”

$$\ln V_t = \vartheta_1 \ln Y_t + \vartheta_2 \ln \rho_t + \vartheta_3 \ln N_t - \sum_k \vartheta_k G_t^k, \quad (7')$$

$$\ln Q_t = \gamma \ln V_t + \sum_k \eta_k G_t^k. \quad (8)$$

Eqs. (7') and (8) are estimated in difference form to explain the decadal changes.

Differencing the values and the rents approximates a “repeat” index for units in the housing stock at the beginning and at the end of the decade and adjusts for systematic differences in unit size or quality across cities. It would seem most important in explaining decadal housing supply responses, for example, that in the 1970s the real Baltimore median house values increased by 30.6% (from \$42,938 in 1970 to \$58,431 in 1980) while those in Cleveland decreased by 16.0% (from \$72,136 in 1970 to \$61,464 in 1980).¹¹

Vector G^k is characterized by binary variables including city and regional effects that do not change by decade, so differencing Eqs. (7') and (8) eliminates these fixed effect shifters. To the extent that adjustments are incomplete, parameter estimates will be biased downward.

$$\begin{bmatrix} \hat{V}_1 \\ \hat{Q}_1 \\ \hat{V}_2 \\ \hat{Q}_2 \\ \hat{V}_3 \\ \hat{Q}_3 \end{bmatrix} = \begin{bmatrix} \vartheta_1 & 0 & 0 & 0 & 0 & 0 \\ 0 & \gamma_1 & 0 & 0 & 0 & 0 \\ 0 & 0 & \vartheta_2 & 0 & 0 & 0 \\ 0 & 0 & 0 & \gamma_2 & 0 & 0 \\ 0 & 0 & 0 & 0 & \vartheta_3 & 0 \\ 0 & 0 & 0 & 0 & 0 & \gamma_3 \end{bmatrix} \begin{bmatrix} \hat{z}_1 \\ \hat{V}_1 \\ \hat{z}_2 \\ \hat{V}_2 \\ \hat{z}_3 \\ \hat{V}_3 \end{bmatrix} + \begin{bmatrix} u_1^V \\ u_1^Q \\ u_2^V \\ u_2^Q \\ u_3^V \\ u_3^Q \end{bmatrix}. \quad (9)$$

“Hats” ^ indicate percentage changes in decades 1 (1970s), 2 (1980s), and 3 (1990s). Vectors ϑ and γ are parameters for the value and quantity equations, z represents vectors of explanatory variables, and the dashed lines separate decades. Three estimation methods are used.

1. *Indirect least squares (ILS)*. A two-stage ILS estimator will first estimate the value change equation \hat{V} in each decade, and then use the fitted value in the quantity change equation \hat{Q} . The parameters from Eqs. (7') and (8) are identified in this procedure.
2. *Three stage least squares (3SLS)*. Following Greene (2003, p. 405) a generalized least squares (GLS) method will provide consistent and efficient estimators of both equations.
3. *Multi-decade 3SLS*. Limiting estimates to a given decade ignores the correlation of decadal changes (1970s errors might plausibly be correlated with 1980s or 1990s errors.) This third method will attempt to estimate the six equations as a system for the three decades to compare results with the decade-by-decade 3SLS method.

Section 4 will provide symmetric (the same in each direction of housing stock change) supply elasticities for the entire sample. Section 5 will provide separate estimates for cities with decreases and increases in occupied units to determine whether supply elasticities are asymmetric.

¹¹ All house value, rent, and income changes are derived from constant (\$2000) dollar measures by deflating current dollars by the Consumer Price Index. Percentage changes are calculated with the midpoint method.

292 The variables chosen are guided by “open city” analyses (e.g., Brueckner, 1987) sug-
293 gesting that over time people migrate among areas, with resulting land value and wage
294 adjustments serving to equalize utility. The model implies migration among metropolitan
295 areas, with residents and investors purchasing or investing in a metropolitan area, and
296 then choosing either central city or suburban locations. Metropolitan population increases
297 N imply increased dwelling unit demand both in cities and suburbs, and increased rents
298 and values in both. Central city median incomes Y that change at the same rate as the sub-
299 urbs would not have differential impacts on demand.¹²

300 A straightforward application of the capital market equilibrium Eq. (8) would use the
301 rent/value ratio for ρ . However, the theoretical derivation of ρ contains *expected* capital
302 gains, which are not identical either to current or to past house value appreciation, even
303 though analysts often use current or recent appreciation as proxies [Green and Malpezzi,
304 2003, (p.57) note that there is no “generally accepted” way to measure these expectations].
305 In static equilibrium, rent/value ratios and housing values might be jointly determined, but
306 proposed *user cost* measure, $D = Pct. \Delta\rho_c - Pct. \Delta\rho_s$, differences the rent/value both with-
307 in the central city and the suburbs and examines the central city changes relative to the
308 *suburbs*. Relative increases in central city user cost imply higher rents, hence lower quan-
309 tity demanded, given the same changes in housing values, through Eq. (3).

310 Given the potential simultaneity of ρ and house value, however, I consider an alterna-
311 tive instrumental estimator for the user costs, based on the assumption that rent/value ra-
312 tios at the beginning of the decade reflect expectations of changes in housing value through
313 the decade. In Eq. (10), subscripts c and s refer to the central city and the suburbs respec-
314 tively, and G_k refers to regional dummy variables:¹³

$$D = Pct. \Delta\rho_c - Pct. \Delta\rho_s = \phi_0 + \phi_c\rho_c + \phi_s\rho_s + \sum_k v_k G_k. \quad (10)$$

317

318 An initially high ρ_c (low central city value/rent ratio) would be expected to predict a de-
319 crease ($\phi_c < 0$) in D . Similarly an initially high suburban ρ_s would predict a suburban user
320 cost decrease relative to the CC, or a rise ($\phi_s > 0$) through the decade in D . Predicted value
321 \hat{D} from Eq. (10) is then used as an alternative measure of user cost in the supply–demand
322 regressions.

323 4. Symmetric supply elasticities

324 This section presents symmetric demand and supply estimates for the three decades
325 beginning with indirect least squares (ILS) estimates consistent with Eqs. (7') and (8). It
326 follows with single decade 3SLS estimators.¹⁴

¹² The demand literature (e.g., Goodman, 1990) has shown impacts of household size it to be ambiguous. On the one hand, larger households may “need” more housing; on the other hand, holding incomes constant, they may need to spend more money on other items, leading to less housing. As a result, it was not included. Work in progress on housing supply functions within metropolitan areas, has found its effect to be inconclusive.

¹³ Freddie Mac regional categories are used: *Northeast*: NY, NJ, PA, DE, MD, DC, VA, WV, ME, NH, VT, MA, RI, CT; *Southeast*: NC, SC, TN, KY, GA, AL, FL, MS; *North Central*: OH, IN, IL, MI, WI, MN, IA, ND, SD; *Southwest*: TX, LA, NM, OK, AR, MO, KS, CO, NE, WY; *Mountain/West*: CA, AZ, NV, OR, WA, UT, ID, MT, HI, AK.

¹⁴ Multi-decade 3SLS estimators (similar to) do not always converge. Where they converge, results are similar to the single decade estimates. The multi-decade estimates will be presented for the asymmetric estimates in Table 5.

327 Table 2 provides summary measures of the structural variables used to estimate Eqs.
328 (7') and (8) in difference form. Central city median house values V (in \$1999) increased
329 by 22.3, 1.7, and 8.4% for the 1970s, 1980s, and 1990s, respectively. Mean percentage
330 changes in occupied units Q were +19.3, +10.3, and +9.2, for the three decades respective-
331 ly; these were slightly less than changes in total units in the 1970s and 1980s, and slightly
332 more in the 1990s.

333 Metropolitan populations N grew by 15.4% in the 1970s, 10.0% in the 1980s and 11.9%
334 in the 1990s. Central city median incomes Y grew less than suburban incomes in the 1970s
335 (by -9.3%) and 1990s (-2.6%), but slightly more (+4.2%) in the 1980s. User cost ρ , medi-
336 an rent divided by median value, grew in the central cities relative to the suburbs in all
337 three decades with differential increases of 9.9, 1.5, and 4.0%, respectively.

338 Table 3 estimates instrumental Eq. (10) by decade. The impacts of initial user costs ρ_c
339 and ρ_s have expected (and significant) signs, and initial suburban rent/value ratios have

Table 2
Descriptive measures of regression variables

Variable ($N = 351$)	1970-1980		1980-1990		1990-2000	
	Mean	SD	Mean	SD	Mean	SD
<i>Pct. Δ</i> central city value ^a	0.2228	0.1999	0.0167	0.2976	0.0843	0.2133
<i>Pct. Δ</i> central city occupied units	0.1929	0.2071	0.1031	0.1373	0.0917	0.1367
<i>Pct. Δ</i> central city units	0.2044	0.2033	0.1134	0.1309	0.0859	0.1326
<i>Pct. Δ</i> relative income ^b	-0.0927	0.2440	0.0421	0.1084	-0.0264	0.1026
<i>Pct. Δ</i> relative ρ^c	0.0991	0.1583	0.0152	0.1184	0.0405	0.0904
<i>Pct. Δ</i> metropolitan population	0.1545	0.1435	0.0997	0.1218	0.1193	0.0956

^a All values in \$1999.

^b % Δ in central city income less % Δ in suburban income.

^c % Δ in central city user cost less % Δ in suburban user cost.

Table 3
Instrumental estimates for change in user cost

	1970s	1980s	1990s
Constant	-0.0818 0.0503	-0.2042 0.0380	0.0350 0.0258
Initial central city ρ_c	-31.9274 6.1158	-21.7090 4.6882	-14.3670 3.5237
Initial suburban ρ_s	60.4806 7.3586	67.1892 7.6502	20.6449 6.1847
South	-0.0515 0.0218	-0.0341 0.0173	-0.0189 0.0156
Midwest	0.0416 0.0217	0.0473 0.0165	-0.0211 0.0155
Southwest	0.0156 0.0245	-0.0701 0.0177	-0.0135 0.0168
Mountain/west	-0.1006 0.0233	0.0331 0.0208	-0.0602 0.0155
SER	0.1325	0.1042	0.0868
R^2	0.3118	0.2386	0.0928

Coefficients in **bold** standard errors in roman type.

340 larger impacts on subsequent user cost changes than central city rent/value ratios in all
341 three decades. Evaluating each equation with the constant and the mean values of ρ_c
342 and ρ_s yields expected increases in central city user costs relative to the suburbs. The
343 regional dummy variables are significant in various equations, but only the South has a
344 consistent (negative) sign across the three decades, and it is not significant in the 1990s.

345 In Table 4A, the ILS estimators calculate percentage change in median house value,
346 with the fitted value then used as a regressor for the percentage change in occupied units.
347 Columns (1)–(3) use the rent/value measures for change in ρ , providing supply elasticities
348 of +1.10, +0.58, and +0.42 for the 1970s, 1980s, and 1990s, respectively, with a mean elas-
349 ticity of +0.70 and a median of +0.58.¹⁵ Columns (4)–(6) use the instrumental user cost
350 estimates from Table 3, for supply elasticities of +1.29, +0.92, and +0.73, respectively,
351 with a mean of +0.98, and a median of +0.92.

352 The single decade iterative 3SLS method in Table 4B provides improved estimates of
353 the reduced form demand parameters, with supply coefficients remaining constant. The
354 iterative process converges for all three decades. Using rent/value ratios for ρ , demand
355 elasticities for price, per capita income, and metropolitan population are -0.25 , $+0.16$,
356 and $+0.86$, respectively. The 1970s, 1980s, and 1990s 3SLS price elasticities of -0.22 ,
357 -0.33 , and -0.40 are smaller in absolute value than the corresponding ILS estimates,
358 and considerably more stable. With the Eq. (10) instruments, the demand price elasticities
359 do not differ significantly from 0. Income and population elasticities are slightly smaller
360 than with the rent/value ratios.

361 In sum, the estimated supply price elasticities are substantial considering that existing
362 housing stock provides long-lived and non-malleable housing stock. The three-decade
363 means vary from +0.70 to +0.98 (medians vary from +0.58 to +0.92), using a single
364 parameter for both growing and declining cities. The estimates with instrumental user
365 costs yield slightly higher supply price elasticities and slightly lower demand price elastic-
366 ities than the rent/value terms.¹⁶

367 5. Asymmetric (kinked) supply elasticities

368 This section allows for asymmetric relationships between housing stock and house val-
369 ues depending on whether the stocks increase or decrease. If supply elasticities vary asym-
370 metrically with direction of the change, then single parameter estimates will lead to larger
371 prediction errors, particularly in the negative direction. Given the potential for joint deter-
372 mination with the untransformed rent/value ratio, the instrumental Eq. (10) methods will
373 be used for subsequent analyses (estimates with rent/value are similar and available on
374 request).

¹⁵ The supply elasticities are stable, but other structural parameters calculated from the reduced form estimates are less stable with occasionally incorrect signs. In such cases it seems appropriate to report the median along with the mean estimate for three-decade estimates.

¹⁶ Many variables were used in the initial regressions, including central city minority percentages, which were treated as supply shifters in the structural equations, implying that suppliers may avoid building units, or may abandon units more quickly, in cities with high or increasing minority percentages. There was little impact, possibly because many cities had large minority percentages at both the beginnings and ends of decades. I return to this issue in Section 6.

Table 4
Joint estimation of supply and demand for occupied dwelling units

	Untransformed ρ			Instrumental ρ		
	(1) 1970–1980	(2) 1980–1990	(3) 1990–2000	(4) 1970–1980	(5) 1980–1990	(6) 1990–2000
<i>(A) Single decade—indirect LS</i>						
Dep: % Δ value						
Constant	0.1569	-0.0305	0.0765	0.1424	-0.0412	0.0901
	0.0148	0.0205	0.0173	0.0184	0.0217	0.0236
Pct. Δ relative ρ	-0.3551	-0.6367	-0.8476	-0.2197	-0.5119	-1.3574
	0.0566	0.1291	0.1139	0.1033	0.2711	0.3897
Pct. Δ relative income	0.0144	0.2142	0.3276	0.0657	0.3178	0.4146
	0.0364	0.1393	0.0996	0.0372	0.1415	0.1045
Pct. Δ metropolitan population	0.6622	0.4801	0.4261	0.7005	0.5246	0.5043
	0.0611	0.1237	0.1059	0.0641	0.1287	0.1114
SER	0.1607	0.2782	0.1880	0.1685	0.2863	0.1990
Dep: % Δ occupied units						
Constant	-0.0523	0.0933	0.0566	-0.0942	0.0877	0.0305
	0.0181	0.0066	0.0090	0.0186	0.0061	0.0097
VHAT	1.1008	0.5824	0.4168	1.2890	0.9197	0.7264
	0.0714	0.0600	0.0680	0.0752	0.0708	0.0843
SER	0.1600	0.1220	0.1301	0.1528	0.1129	0.1243
Elasticities						
Supply	1.1008	0.5824	0.4168	1.2890	0.9197	0.7264
Demand price	-0.6060	-1.0207	-2.3178	-0.3628	-0.9646	2.7588
Demand income	0.0246	0.3434	0.8958	0.1085	0.5989	-0.8426
Demand metropolitan population	1.1302	0.7697	1.1652	1.1571	0.9885	-1.0250
Three decade average elasticities						
	Mean	Median		Mean	Median	
Supply	0.7000	0.5824		0.9783	0.9197	
Demand price	-1.3148	-1.0207		0.4771	-0.3628	
Demand income	0.4213	0.3434		-0.0451	0.1085	
Demand metropolitan population	1.0217	1.1302		0.3736	0.9885	
<i>(B) Single decade—3SLS</i>						
Dep: % Δ value						
Constant	0.1201	-0.1184	-0.0025	0.1126	-0.0672	-0.0262
	0.0128	0.0189	0.0159	0.0145	0.0190	0.0172
Pct. Δ relative ρ	-0.1641	-0.3632	-0.4874	0.0008	0.0460	0.0589
	0.0449	0.1031	0.1092	0.0669	0.1264	0.2869
Pct. Δ relative income	0.0451	0.2578	0.3621	0.0617	0.1430	0.3045
	0.0264	0.0987	0.0873	0.0239	0.0722	0.0801
Pct. Δ metropolitan population	0.7965	1.3014	0.9732	0.7496	0.7745	0.9731
	0.0557	0.0943	0.0939	0.0606	0.0993	0.0896
SER	0.1630	0.2941	0.1957	0.1686	0.2880	0.2067
Dep: % Δ occupied units						
Constant	-0.0523	0.0933	0.0566	-0.0942	0.0877	0.0305
	0.0230	0.0116	0.0099	0.0275	0.0163	0.0140

(continued on next page)

Table 4 (continued)

	Untransformed ρ			Instrumental ρ		
	(1) 1970-1980	(2) 1980-1990	(3) 1990-2000	(4) 1970-1980	(5) 1980-1990	(6) 1990-2000
% Δ Value	1.1008	0.5824	0.4168	1.2890	0.9197	0.7264
SER	0.0909	0.1059	0.0748	0.1110	0.1879	0.1213
	0.2037	0.2153	0.1431	0.1686	0.2995	0.1790
Elasticities						
Supply	1.1008	0.5824	0.4168	1.2890	0.9197	0.7264
Demand price	-0.2161	-0.3322	-0.3963	0.0011	0.0404	0.0404
Demand income	0.0593	0.2358	0.2944	0.0794	0.1258	0.2089
Demand metropolitan population	1.0489	1.1903	0.7913	0.9654	0.6809	0.6675
Three decade average elasticities						
	Mean	Median		Mean	Median	
Supply	0.7000	0.5824		0.9783	0.9197	
Demand price	-0.2513	-0.2161		0.0273	0.0404	
Demand income	0.1618	0.1316		0.1380	0.1258	
Demand metropolitan population	0.8611	0.7913		0.7713	0.6809	

Coefficients in **bold** standard errors in roman type

375 The asymmetric supply functions were estimated with the three methods described in
 376 Section 3. Separate systems of Eqs. (7') and (8) were estimated for cities with increased
 377 and decreased numbers of occupied units, using ILS and single decade 3SLS methods.
 378 In the 1970s, 300 cities experienced occupied unit increases; 50 cities experienced decreases
 379 (one with inconsistent data was dropped). The 1980s saw 265 (86) cities with increases
 380 (decreases); in the 1990s, 269 (82) cities increased (decreased).

381 Estimating the three-decade constrained 3SLS method requires the same numbers of
 382 cities with increases (decreases) in each decade. Some cities with increases in one decade
 383 had decreases in other decades, so the samples were divided into those 289 cities with *mean*
 384 three-decade increases, and those 62 cities with mean decreases. Mean three-year percent-
 385 age changes were +17.0% in the positive direction and -4.6% in the negative direction.
 386 Because these sample stratification criteria are not strictly comparable to the single decade
 387 cases, parameter estimates are also not strictly comparable. A full six-equation system did
 388 not converge, so the 1970s and 1980s were grouped in a four-equation system, adding a
 389 two-equation 3SLS estimator for the 1990s.

390 Table 5A presents the supply elasticity estimates (full system regressions are available
 391 on request). For the 1970s, the single decade (column 1) and constrained 3SLS (column
 392 2) supply elasticities in the positive direction are +1.32 and +1.29, respectively. In the neg-
 393 ative direction, they are +0.10 (column 3) and +0.26 (column 4), respectively. For the
 394 1980s, the single decade and constrained 3SLS supply elasticities in the positive direction
 395 are +0.93 and +0.91, respectively. In the negative direction, they are +0.08 and +0.23,
 396 respectively. The 1990s estimates are +1.00 and +0.94 in the positive direction, and
 397 -0.10 and -0.09 in the negative direction. Averaged over the three decades, the supply
 398 elasticities in the positive direction are +1.08 (single decade), and +1.05 (multi-decade);
 399 in the negative direction they are +0.03 and +0.13, respectively.

Table 5
Asymmetric supply estimates—instrumental variables

	Supply increases		Supply decreases	
	(1)	(2)	(3)	(4)
	Constrained		Constrained	
	3SLS	3SLS	3SLS	3SLS
<i>(A) Separate decades</i>				
1970–1980				
<i>N</i>	300	288	50	62
Supply elasticity	1.3244	1.2902	0.1004	0.2569
Standard error	0.1470	0.1460	0.0693	0.0486
1980–1990				
<i>N</i>	265	288	86	62
Supply elasticity	0.9332	0.9140	0.0849	0.2296
Standard error	0.3703	0.2386	0.0346	0.0320
1990–2000				
<i>N</i>	269	288	82	62
Supply elasticity	0.9972	0.9361	-0.1025	-0.0899
Standard error	0.2244	0.1730	0.0341	0.0458
Three decade means	1.0849	1.0467	0.0276	0.1322
<i>(B) Pooled estimates—three decades</i>				
<i>N</i>		836		218
Supply elasticity		1.2373		0.0847
SEE		0.1408		0.0292

Coefficients in **bold** standard errors in roman type.

400 One could argue that first differencing the equations requires that the parameter
 401 values be constant for adjoining panels of observations and hence constant across
 402 all three decades. Table 5B, estimated by pooling observations across the three dec-
 403 ades (using decade-specific dummy shifters), imposes such a constraint, with the elas-
 404 ticities in both the negative (218 observations) and the positive (836 observations)
 405 directions *constant* over the three decades. With this method, the three-decade supply
 406 elasticity for occupied units in the positive direction is +1.24. The supply elasticity in
 407 the negative direction is +0.08. These estimates, as do all others, support the hypoth-
 408 eses that supply elasticities are considerably higher in the positive than in the negative
 409 direction, and that they are very close to 0 (although slightly positive) in the negative
 410 direction.

411 6. Central city performance as measured by housing supply

412 The housing demand and supply regressions estimated thus far have used a parsimoni-
 413 ous specification that sought to identify fundamental determinants of the two functions.
 414 Regional and city-specific fixed effects were differenced in the decade-by-decade estimates
 415 and possibly subsumed in the constant terms. While the resulting supply elasticities of
 416 approximately zero in declining cities, and approximately +1.0 in growing cities, appear
 417 plausible, there may be systematic effects that have not been addressed.

418 This section seeks factors that may explain central city housing performance as mea-
 419 sured by housing supply. Decade-by-decade 3SLS system estimates in columns (1) and
 420 (3) of Table 5A are used to calculate predicted house values, and then predicted housing

421 supplies. Cities with positive (negative) residuals are characterized as outperforming
422 (underperforming) others with respect to housing supply. This section seeks regional per-
423 formance determinants that might explain these residuals, and whether other city-specific
424 variables might provide useful insights.

425 Table 6, column (1), uses regional binary variables and additional binary variables for
426 California and Florida (Northeast is the omitted region) to predict the supply residuals for
427 each decade. In none of the three column (1) regressions did any other region perform sig-
428 nificantly worse than the Northeast. Florida's supply response to house value changes,
429 however, was significantly smaller than other states in the South, in all decades, and under
430 all specifications.

431 Column (2) includes variables reflecting initial central city population, percentage
432 central city owner units, and median central city house value, at the beginning of
433 the decade. Initial population reflects city size, and to some extent city age (most of
434 the larger cities were settled earlier). Percent owner units explores the possibility that
435 owner units are better maintained than renter units and/or landlords of rental units
436 are more ruthless in demolishing units that are not profitable. Median house value sug-
437 gests that specific percentage changes in value multiplied by smaller initial values may
438 have left housing values still too small to support vigorous investment (i.e., a 20% in-
439 crease of a \$40,000 median value would raise the value by only \$8000, whereas a simi-
440 lar percentage increase on a \$200,000 median value would result in a \$40,000
441 increase).

442 The results are mixed. The central city population variable has a negative, but insignif-
443 icant coefficient for each decade, suggesting that larger, and generally older, cities did
444 slightly worse than others. The percent owner indicator is significantly positive for the
445 1970s and the 1980s, but negative (although not significantly so) in the 1990s. Median
446 house value has a positive impact in the 1970s (cities with higher initial values do better),
447 but the variable becomes small and insignificant in the 1980s (slightly positive) and 1990s
448 (slightly negative).

449 Column 3 introduces variables reflecting the racial percentages. The database did not
450 include 1970 racial percentages, and estimates from elsewhere are not strictly compara-
451 ble to 1980, 1990 or 2000. For the 1980s and 1990s, initial percentage black was used,
452 and was also interacted with initial central city size. In the 1980s, a city of 100,000 that
453 was 10 percentage points more black than another city of similar size performed about
454 1.2%, or $[0.10 \times (-0.1278 + 0.0112)]$, worse in the change in occupied units. For the
455 1990s, the difference was about 0.9% worse. Both differences were statistically
456 significant.

457 Column (4) provides a fixed affect adjustment from the three decadal observations for
458 each city. Residuals from the three equations in column (2) were averaged, and these city-
459 specific fixed effects subtracted from the dependent variables. Column (2) for the 1970s and
460 column (3) for the 1980s and 1990s are re-estimated. As expected, the unexplained vari-
461 ance falls. Most coefficients are unchanged from the earlier estimates, but the racial im-
462 pacts in the 1980s and 1990s lose significance, suggesting that the column (3) racial
463 estimates were capturing the city-specific fixed effects, which may be related to race. Those
464 effects are now included in column (4), and suggest that racial impacts independent of city-
465 specific fixed effects do not differ significantly from zero. Detroit, for example, has fixed
466 effects that lead to negative performance, but they are not explicitly related (from 1970
467 through 2000) to *increased* black percentage.

Table 6

Analysis of residuals from asymmetric supply estimates *Dependent variable:* supply residuals (+, outperform; -, underperform)

	(1) OLS	(2) OLS	(3) OLS	(4) OLS—fixed effect
1970–1980				
Constant	-0.0234	-0.2424		-0.2224
	0.0125	0.0481		0.0299
South	0.0303	0.0173		0.0177
	0.0190	0.0189		0.0118
Midwest	0.0280	0.0017		-0.0001
	0.0177	0.0188		0.0117
Southwest	0.0500	0.0283		0.0286
	0.0189	0.0200		0.0124
Mountain/west	-0.0146	-0.0450		-0.0427
	0.0242	0.0244		0.0152
California	0.1326	0.1359		0.1366
	0.0305	0.0299		0.0186
Florida	-0.0954	-0.1238		-0.1217
	0.0279	0.0278		0.0173
Central city population 1970 (×100,000)		-0.0000		-0.0000
		0.0012		0.0007
% Owner units		0.2958		0.2770
		0.0704		0.0437
Median central city value 1970 (×\$100,000)		0.1014		0.0865
		0.0323		0.0201
SER	0.1117	0.1085		0.0674
R ²	0.1085	0.1663		0.3276
1980–1990				
Constant	-0.0234	-0.1020	-0.0397	-0.0846
	0.0095	0.0320	0.0366	0.0239
South	0.0737	0.0650	0.0858	0.0675
	0.0145	0.0146	0.0156	0.0102
Midwest	0.0244	0.0102	0.0161	0.0120
	0.0134	0.0143	0.0143	0.0093
Southwest	0.0157	0.0010	0.0079	0.0030
	0.0144	0.0152	0.0152	0.0099
Mountain/west	0.0241	0.0066	0.0043	0.0093
	0.0184	0.0195	0.0193	0.0126
California	0.0178	0.0185	0.0289	0.0212
	0.0232	0.0236	0.0235	0.0153
Florida	-0.0961	-0.1063	-0.1080	-0.1049
	0.0212	0.0213	0.0210	0.0137
Central city population 1980 (×100,000)		-0.0016	-0.0039	-0.0016
		0.0010	0.0027	0.0018
% Owner units		0.1351	0.0758	0.1162
		0.0540	0.0562	0.0367
Median central city value 1980 (×\$100,000)		0.0200	0.0021	0.0122
		0.0154	0.0162	0.0105
% Black 1980			-0.1278	-0.0115
			0.0381	0.0248
CC pop * % black 1980			0.0112	0.0000
			0.0101	0.0066
SEE	0.0850	0.0839	0.0828	0.0540
R ²	0.0974	0.1288	0.1576	0.2586

(continued on next page)

Table 6 (continued)

	(1) OLS	(2) OLS	(3) OLS	(4) OLS—fixed effect
1990–2000				
Constant	-0.0118 0.0104	0.0493 0.0356	0.0983 0.0396	0.0188 0.0275
South	0.0595 0.0159	0.0574 0.0164	0.0708 0.0171	0.0600 0.0119
Midwest	0.0140 0.0148	0.0151 0.0164	0.0161 0.0163	0.0241 0.0113
Southwest	-0.0003 0.0158	0.0016 0.0170	0.0010 0.0170	0.0086 0.0118
Mountain/west	0.0245 0.0203	0.0261 0.0204	0.0141 0.0208	0.0300 0.0145
California	-0.0197 0.0255	-0.0083 0.0278	0.0007 0.0278	-0.0300 0.0194
Florida	-0.1120 0.0233	-0.1065 0.0235	-0.1111 0.0234	-0.1083 0.0162
Central city population 1990 (×100,000)		-0.0017 0.0011	-0.0016 0.0028	-0.0005 0.0020
% Owner units		-0.0928 0.0621	-0.1456 0.0645	-0.0825 0.0449
Median central city value 1990 (×\$100,000)		-0.0106 0.0103	-0.0171 0.0106	0.0078 0.0074
% Black 1990			-0.0940 0.0379	0.0283 0.0264
CC pop * % Black 1990			0.0013 0.0103	-0.0070 0.0072
SER	0.0934	0.0931	0.0924	0.0642
R ²	0.0816	0.0955	0.1151	0.1876

Coefficients in **bold** standard errors in roman type.

468 7. Conclusions and observations

469 This research: (1) decomposed central city population changes in terms of both house-
470 hold size and number of dwelling units; and (2) estimated the determinants of the numbers
471 of dwelling units in a housing supply relationship. A substantial policy literature has evalu-
472 ated the “health” of cities by looking at changes in their populations. The decomposition
473 of central city populations indicates that such evaluations may be flawed when the changes
474 in populations are due to natural demographic changes rather than (necessarily) deterio-
475 ration of the housing stock. Further, the decomposition shows substantial (double digit in
476 many cases) percentage declines in occupied housing units for many American cities over
477 the last three decades of the twentieth century.

478 Addressing housing supply, models with both symmetric and asymmetric (kinked)
479 responses are then estimated. Those with symmetric supply responses (Table 4) yield elas-
480 ticities between +0.58 and +0.70, using the rent/value user cost, and between +0.92 and
481 +0.98 for the instrumental estimator. In contrast, models with asymmetric responses
482 (Table 5), as suggested by the longevity of housing capital stocks, provide price elasticities
483 between +1.05 and +1.08 in the positive direction, compared to +0.03 to +0.13 in the neg-
484 ative direction. However, even with relatively inelastic responses in the negative direction,
485 plummeting real house values in the 1970s and 1980s were accompanied by major stock

486 decreases through depreciation, abandonment, demolition, and just not building new
487 housing in cities such as Cleveland, Detroit, and St. Louis. Population declines in the
488 1970s were due in large part to decreasing household size, but many declines continued
489 into the 1980s and 1990s. House values recovered in the 1990s but remained so low in cities
490 like Detroit and St. Louis that suppliers were still reluctant to invest.¹⁷

491 This study has limitations. Census data contain errors relating to undercounts, and ana-
492 lysts must be cautious about interpreting one or two percentage point changes as more
493 than random error. However, it is hard to believe that counting errors could explain the
494 sizable net losses in housing units in several older cities.

495 One must also consider errors in owner estimates of house values. Pollakowski (1995)
496 discusses the literature, noting that most studies find owner-occupants overestimating their
497 house values, but that owners who sell their dwellings do not perceive value changes over
498 time differently from those who do not sell. Ihlanfeldt and Martinez-Vazquez (1986) and
499 Goodman and Ittner (1992) provide further discussion.

500 This is a “units” model and it does not account explicitly for either depreciation or
501 improvement in existing stock. Housing supply can grow in situ through remodeling
502 and addition of space. Assuming that existing housing maintains constant size and quality,
503 if the size (quality) of newly constructed units increases (improves) over a decade, then
504 measuring the number of units almost certainly provides a lower bound on the supply re-
505 sponse. The variation of size or quality is probably greater over time than across areas, but
506 the *State of the Cities* database will not provide information that can be used to make an
507 adjustment.

508 Further, Census “snapshots” from 1970, 1980, 1990, and 2000 (with incomes from
509 1969, 1979, 1989, and 1999) imply that those particular years represented similar points
510 in the respective economic cycles, and that housing stock changes in intervening years
511 are appropriately described by the end-of-decade measures of value and user cost. The
512 year 1980 provided a historically high inflation rate of 13.5%, and a high unemployment
513 rate of 7.2% relative to the other three years.¹⁸ Pryce (1999) suggests evidence of lower flow
514 supply elasticities during booms due to skilled labor shortages, but it is difficult using the
515 data at hand to link the particular characteristics of 1980 to either the higher supply elas-
516 ticities of the 1970s or the lower ones of the 1980s.

517 This study has described central city population losses in terms of households and hous-
518 ing units, and explained the changes in housing units in terms of housing demand and sup-
519 ply. Most importantly, the model provides a new way to estimate housing supply elasticity
520 directly by examining decadal changes across a large set of US cities in a manner that per-
521 mits inferences about central city housing depreciation, abandonment, demolition, and
522 replacement.

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¹⁷ After a 91% increase from 1990 to 2000, Detroit’s \$61,532 median house value (\$1999) was still 8% less than its 1970 value of \$66,984.

¹⁸ Inflation rates for 1970, 1990, and 2000 were 5.8, 5.4, and 3.4%, respectively; unemployment rates for 1970, 1990, and 2000 were 5.0, 5.6, and 4.0%, respectively.

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